Dewing, Arthur S., Prof.

1928-1930

April 16, 1928

Prof. Arthur S. Dewing,
Graduate School of Business Administration,
Harvard University, Cambridge, Mass.

Dear Professor Dewing:

Professor Galt of Mount Holyoke, has asked me to send you a card, that you may be proposed as an Associate Member of our Society. I am very glad indeed to enclose one.

I am planning to speak before the Cambridge Chapter of the Institute, on the 20th. Greek Coins as my subject. I presume that you are a member, and know Prof.Luce, the Chapter's secretary. If it is possible for you to be present, please make yourself known to me. I shall be very glad to meet and greet you.

Very truly yours,

Secretary.

Enc.

HARVARD UNIVERSITY

GRADUATE SCHOOL OF BUSINESS ADMINISTRATION

GEORGE F. BAKER FOUNDATION

SOLDIERS FIELD
BOSTON, MASSACHUSETTS

April 18, 1928.

Mr. Sidney P. Noe,
American Numismatic Society,
New York City, N.Y.

Dear Sir:-

I am in receipt this morning of your letter of the 16th containing a card to be signed representing an application for membership in the Numismatic Society. I am enclosing herewith the card signed.

My interest in coins is of a very amateurish sort but I think it is real nevertheless. Unfortunately I shall be in New York on the 20th of this month as I have made an engagement to talk at a dinner. I wish it were possible for me to meet you here in Cambridge. Perhaps another time I may have the pleasure.

Very truly yours,

Arthur S. Dewing

ASD:W Arthur S. Dewing.

Membership:
Council May 11th
Notification in bills of May 25th
Bill sent " "

To the Secretary of

THE AMERICAN NUMISMATIC SOCIETY

Dear Sir:

Please propose my name as an Associate of the American Numismatic Society. Upon notification of my election, I will send my check for the dues for the current year.

Yours truly,

NAME Arthur S. Drewing

ADDRESS # 8 Willard St Cambridge Mass

Note: The annual dues are five dollars. Provision is made for enrollment as an Associate for life, upon election or subsequently, by a single payment of [redacted] $100.00.

PROPOSED BY: Sydney P. Noe

April 24, 1928.

Prof. Arthur S. Dewing,
8 Willard Street,
Cambridge, Mass.

Dear Sir:

Thank you for your letter of the 18th. Your application will be presented at the next meeting of the Council, on May 11th.

I hope we may have the pleasure of greeting you at our museum when you are again in New York. I feel sure we have much here that will stimulate your interest.

Very truly yours,

Secretary.

Ass. Member 1928 Rec'd letter etc May 28

HARVARD UNIVERSITY

GRADUATE SCHOOL OF BUSINESS ADMINISTRATION

GEORGE F. BAKER FOUNDATION

SOLDIERS FIELD
BOSTON, MASSACHUSETTS

May 24, 1928.

Mr. Sidney P. Noe,
American Numismatic Society,
Broadway, Between 155th & 156th Sts.,
New York City, New York.

Dear Mr. Noe:-

In your letter of April 24th I have a memorandum to the effect that my application for membership in the American Numismatic Society would be presented to the next meeting of the council on May 11th. I have not had the pleasure of hearing the result of the action of the council.

Perhaps I am presuming a bit but I am wondering whether the Society has data to assist an amateur in forming estimates of values of Greek coins. The particular point of this inquiry is this. There is an action to be held at the Ars Classicum the last of June. I have a catalogue of this sale. In it there are a number of fine gold coins which I would like to bid upon, particularly some Syricuse coins by Euainetos. These probably are expensive and I presume one should bid with a good deal of discretion but yet I am somewhat at a loss to know how to place a value upon coins which I have never seen and which, must necessarily, be described by a cataloguer who would tend to overestimate rather than underestimate their value.

By the way can you recommend me to any dealer in this country who is rather reliable and reasonable in prices on Greek gold coins.

I remain

Very truly yours,

Arthur S. Dewing.

Arthur S. Dewing.

ASD:W

25th May, 1928

Professor Arthur S. Dewing,
Harvard University,
Boston, Mass.

Dear Professor Dewing:

Your letter of May 24th is at hand. Owing to illness your election as an Associate Member has not been communicated to you. It did take place, of course, on May 11th, and I am enclosing a memorandum to cover.

Regarding your question concerning the value of Syracusan gold coins at the coming auction in Geneva: as the promptest way of helping you, I am enclosing a list of the suggested valuations which have been placed on these pieces by the auctioneer. This list was sent to one of our staff, and is the dealer's estimate of what the pieces are likely to bring. Is there any possibility of your being in New York within the coming two or three weeks and of your coming to our Museum at that time? I think we can help you in this matter of valuations, but it is difficult to do so at long range.

We could also give you some suggestions regarding dealers in this country, and I hope we may have the pleasure of greeting you here in the near future even if it should not prove to be before this auction takes place. Please be assured that we are only too glad to be of assistance and welcome further questions if you have them.

Very truly yours,

Secretary

Two enclosures.

Valuation of some Coins from Sale Catalogue XIII
in Swiss Francs

No.	Frs.	No.	Frs.
310	1500-2500	323	400-700
311	6000-8000	324	500-700
312	5000-7000	325	500-800
313	2000-3500	326	600-800
314	1200-2500	327	600-800
315	2000-3500	328	400-700
316	1500-2500	329	600-800
317	1200-2500	330	600-800
318	400-700	331	600-800
319	400-700	348	400-600
320	250-450	349	150-200
321	150-250	353	400-600
322	500-700	364	800-1200

Bids may also be given in dollars (5 Swiss Francs = 1 dollar)

HARVARD UNIVERSITY

GRADUATE SCHOOL OF BUSINESS ADMINISTRATION

GEORGE F. BAKER FOUNDATION

SOLDIERS FIELD
BOSTON, MASSACHUSETTS

May 26, 1928.

Mr. Sidney P. Noe,
American Numismatic Society,
Broadway, Between 155th
and 156 Street,
New York City.

My dear Mr. Noe:-

Enclosed you will find my check for $5 in accordance with your statement of May 25th. It is a very great pleasure for me to become a member of the Society.

Thank you indeed for your memoranda with respect to the Hirsch auction in Geneva. I had previously sent to Mr. Hirsch a request for information in regard to this auction and had received eight type-written sheets of valuations of coins. The valuations which you enclose agree, apparently, with those sent by Hirsch, so I suppose they come from the same source. I shall probably lack the ambition to bid on very many of these gold coins but I may do so on a few. I shall probably also want to send some bids on several of the Syracuse tetradrachmae. According to the plates in the Hirsch catalogue all these seem in particularly good condition. Judging from your experience would you say that the valuations which Hirsch has placed on these coins, as evidenced by the list which you have apparently used in making my transcript, were conservative or overliberal? Speaking of American dealers I am quite at sea in the matter. I have just purchased a small consignment from Hough Raymond and was impressed by the fact that the coins sent me were in particularly good condition. Apparently he had conservatively estimated the condition in his price list description. I am also in receipt of a rather extended catalogue of a sale to be held by Elder representing the Tichener collection. In this case it seems to me that the descrip-

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tions, particularly of some of the more important pieces, are rather roughly drawn. I am planning to attend this sale in New York. Perhaps I can have the pleasure of seeing you at the Society's Rooms a day or two before.

I should like to have a confidential talk with you in regard to dealers but I guess this had better be in person rather than in writing.

Very truly yours,

Arthur S. Dewing

ASDW

29th May, 1928

Professor Arthur S. Dewing,
Graduate School of Business Administration,
Harvard University

Dear professor Dewing:

Your letter of May 26th, enclosing cheque for Associate dues, is at hand. Thank you very much.

With regard to the Hirsch prices, we believe that his lower limit is the one up to which he will force the bidding; from that point on is problematical. I should say that his lower limits were, as a rule, rather generous valuations of the pieces and only in a few cases conservative. As there is bound to be considerable competition, however, the probability is that the prices will be in such cases as far above the lower limit as the 'excitement of the chase' drives the bidder. Our advide to those thatask on this point is to send a conservative bid - if this attains the piece, satisfaction results; if the bid goes higher, there is always the chance that as good or a better piece under normal circumstances may be had for less money.

I note what you say about Mr. Raymond and the descriptions in Elder's catalogue, and I think we can help you materially if you are able to come and talk with us before the sale. I would suggest that you telephone to make sure that you do not strike one of the days on which I am absent; although, if this proves to be the case and Mr. Newell is here, he will gladly help you and to much better purpose than I.

If what has been said is an aid, I shall be very glad.

Very truly yours,

Secretary

ARTHUR S. DEWING, President KENNETH T. YOUNG, Treasurer FRED W. YOUNG, Gen. Mgr.

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June 20, 1928.

Mr. Sidney P. Noe,
American Numismatic Society,
Broadway, between 155th
and 156 Street,
New York City.

My dear Mr. Noe:-

It was a very great pleasure for me to meet you and Mr. Newell yesterday. I think you were very indulgent to one who showed his ignorance so consistently as I must have done. My interest in the subject, however, is very sincere even though the knowledge is very limited; and I know that with a little patience you will find me an appreciative pupil.

You suggested a willingness to help me to get some small boxes for the coins. I think probably this is the best method for me to follow. Consequently I am going to ask you if you will be so kind as to either buy for me or advise where I can myself purchase upwards of two hundred or two hundred and fifty of these little boxes (the little boxes that Mr. Newell used for his Corinth Colony collection). I saw Mr. Newell for a few minutes at the auction. I hope later to get to New York and spend a day browsing around the library.

Sincerely yours,

William S. Young

ASD:T

21st June, 1928

Professor Arthur S. Dewing,
Graduate School of Business Administration,
Harvard University

Dear Dr. Dewing:

Responding to yours of the 20th, I am sending you herewith a sample of some of these boxes which we have on hand. These were supplied us by a manufacturer recently, but because they did not meet our specifications they were rejected. In consequence, I am able you 250 of them for If they are satisfactory, please let me know and I will have them mailed to you without delay.

I note that we may have the pleasure of welcoming you at our Museum when you are able to come again to New York,

Very truly yours,

Secretary

HARVARD UNIVERSITY

GRADUATE SCHOOL OF BUSINESS ADMINISTRATION

GEORGE F. BAKER FOUNDATION

SOLDIERS FIELD
BOSTON, MASSACHUSETTS

June 29, 1928.

Mr. Sidney P. Noe,
American Numismatic Society,
Broadway, Between 155th and 156 St.,
New York City, N.Y.

Dear Mr. Noe:-

Thank you very much for your letter of June 12nd which I was very glad to receive. I am enclosing herewith my check for $4.75 sent in accordance with advice appearing in your letter, stating that two hundred and fifty coin boxes could be supplied for that amount. There will probably be some postage extra but I do not know whether the transaction is with the Society or some outside manufacturer. I will be glad to settle for the postage later.

Very truly yours,

Arthur S. Dewing.

ASD:W

5th July, 1928

Professor Arthur S. Dewing,
Harvard University,
Boston, Mass.

Dear Professor Dewing:

In response to yours of June 28th, the cardboard boxes were sent you a few days ago and I trust they will have reached you by this time.

If you can let me know when you are again coming to New York, it is possible that Mr. Newell can meet you here at the Society. He has another lot of duplicates which you have not seen and which may prove of interest to you. We shall be interested in hearing how you made out at the Geneva Sale.

Very truly yours,

Secretary

HARVARD UNIVERSITY

GRADUATE SCHOOL OF BUSINESS ADMINISTRATION

GEORGE F. BAKER FOUNDATION

SOLDIERS FIELD
BOSTON, MASSACHUSETTS

July 6, 1928.

Mr. Sidney P. Noe,
American Numismatic Society,
Broadway, Between 155th & 156th St.,
New York City, N. Y.

Dear Mr. Noe:-

Mr. Dewing wishes me to acknowledge the receipt of your letter of July 5th and also the boxes sent under another cover.

Mr. Dewing is not likely to be in New York in the near future but he could arrange to come down if there is any Numismatic event of importance. He has just received a consignment of coins from Link & Son, some of which are very beautiful. He has not as yet heard from the Geneva sale.

Very truly yours,

Eleanor Whiting

Secretary to Arthur S. Dewing.

228 Morgan Hall,
Soldiers Field,
Boston, Mass.
July 27, 1928.

Mr. Sidney P. Noe,
American Numismatic Society,
Broadway, Between 155th & 156th St.,
New York City, N.Y.

My dear Mr. Noe:-

It happens that I had offered to me by two different parties at once a Syracuse decadrachm. The price of each is approximately $700 and both dealers describe the coin as in remarkably fine condition.

It is my ambition to own one of these coins and I am willing to pay this price once, but, as you will observe it is a luxury, one cannot indulge in it very often. Consequently I want to make my single purchase as wisely as possible.

So much for preliminary. What I should like to do, if consonant with the ethics of the Society, is to send the two coins down without any notation from the dealers from whom they came and ask if you and Mr. Newell would give me your unbiased opinions as to (a) whether either one of the coins is worth the price asked and (b) in case you consider both coins worth the price asked which is the better. If Mr. Newell will consent to do this and he is in the country I will of course send them to him directly.

Perhaps I am asking something that I should not and if so, do not hesitate to tell me very frankly that such a thing "is not done".

Very truly yours,

Arthur S. Young

ASD:W

July 30th, 1928

Professor Arthur S. Dewing
228 Morgan Hall
Soldiers Field, Boston, Mass.

Dear Professor Dewing:

Your letter of July 27th is at hand, and we shall be glad to have you send the coins under the plan you describe. There will be some little delay in replying after they have been received because Mr. Newell is now in the country and comes in only once or twice weekly, but in any event it will not be great.

Very cordially yours,

Secretary

HARVARD UNIVERSITY

GRADUATE SCHOOL OF BUSINESS ADMINISTRATION

GEORGE F. BAKER FOUNDATION

SOLDIERS FIELD
BOSTON, MASSACHUSETTS

September 26, 1928.

Mr. Sidney P. Noe,
American Numismatic Society,
Broadway, Between 155 and 156th Streets,
New York City, N. Y.

Dear Mr. Noe:-

I am planning to be in New York on the evening of October 8th and most of the daytime of October 9th.

I have now gathered together approximately two hundred Greek coins and my interest in the subject is on the increase. Unfortunately I seem to have obtained a specimen of most of the common varieties. In some cases the coins are in excellent condition and in others in only mediocre condition.

Apparently my next step is to obtain choice examples of those coins that are represented only by mediocre specimens and also add some of the less common types. In either case I find the values placed by dealers on either extraordinary specimens of the common types or mediocre specimens of the rarer types range from $50 up to several thousand dollars. The collection so far represents an average cost of only about $10 or $15 per coin.

What I had in mind was this. I should like to bring the collection over and show it to Mr. Newell. He could then, if he were willing, comment on what I have done and possibly make suggestions as to what should be the next steps to be followed. I am thoroughly convinced that I would rather pay high prices for extraordinary specimens than low prices for mediocre specimens but when one comes to paying, say, an average of $100 a coin rather than $10 or $15 one hesitates as mistakes are naturally more serious to one's pocketbook.

I also have some casts of some fine Syracusan coins which a dealer in Marseilles recently sent. The prices seem high but the casts would indicate coins of extraordinary condition. Possibly Mr. Newell would consent to comment on the values which this dealer has placed on the coins represented by the casts.

HARVARD UNIVERSITY

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BOSTON, MASSACHUSETTS

As I wrote you in the spring I am anxious to obtain a Syracuse deka-drachm. Raymond sent me a specimen which did not please me particularly. Chapman has a specimen which he planned to send but owing to my uncertain plans I asked him to withhold for the time being. I am writing Mr. Chapman today suggesting that he send it to the American Numismatic Society in your care. I then can examine the coin when I am in New York on October 9th.

I do not want you and Mr. Newell to feel that I am imposing my ignorance upon you or seeking to make use of the Society in an unprofessional manner. On the other hand, I have no experience of my own to go by in the matter of values and naturally hesitate to expend a considerable sum on merely representation of the dealer that the price asked is justified by the condition and rariety of the coin.

Very truly yours,

Arthur S. Dewing.

ASD:W

2d October, 1928

Professor A. S. Dewing,
Cambridge, Mass.

Dear Professor Dewing:

Your letter is at hand, and both Mr. Lowell and I will be glad to see your coins and to advise you in any way possible. Mr. Lowell, however, will be here all day next Monday, the 8th, but is not certain that it will be possible for him to be here on Tuesday, although he will make the effort. I hope nothing will interfere with your coming.

Very truly yours,

Secretary

HARVARD UNIVERSITY

GRADUATE SCHOOL OF BUSINESS ADMINISTRATION

GEORGE F. BAKER FOUNDATION

SOLDIERS FIELD
BOSTON, MASSACHUSETTS

October 5, 1928.

Mr. Sidney P. Noe,
American Numismatic Society,
Broadway, Between 155th and 156th Sts.,
New York City, N.Y.

My dear Mr. Noe:-

I was very glad indeed to get your letter of October 2nd. Since writing you, however, my plans have changed. I was scheduled to address the Convention of the American Gas Association at Atlantic City on October 10th on certain financial problems but owing to the Federal Trade Commission's investigation of utilities we have thought it best that the address should not be given. Furthermore, those opening days of the college are extremely busy and I have, therefore, postponed my visit to New York. Mr. Hirsh of Geneva wrote me that he was planning to be in New York in October. I think what I will do, therefore, is to wait until Mr. Hirsh can show me some of his coins and make a Numismatic trip to New York without other things to divert my attention. Also I have sent to Ravel in Marseilles for three coins of Syracuse which, from the casts, seemed in unusually fine condition. They were quite expensive and I would like to have Mr. Newell see them before making a purchase. One of them was the 100 litra gold piece with Hercules strangling the lion which is certainly a beautiful coin but somewhat of a tax on one's pocketbook.

It is very good of you and Mr. Newell to take as much interest as you are taking in my Numismatic activities.

Very truly yours,

Arthur S. Dewing.

ASD:W

9th October, 1928

Professor, A. S. Dewing,
Harvard University

Dear Professor Dewing:

Your letter is at hand as is also a package from Mr. Chapman. Do you wish it forwarded to you or returned? We have no word as to when Dr. Hirsch is expected, but we shall be glad to see you at any time it is convenient for you to call. Please feel that if we can aid you in any manner both Dr. Lowell and I will be glad to do so.

Very truly yours,

Secretary

HARVARD UNIVERSITY

GRADUATE SCHOOL OF BUSINESS ADMINISTRATION

GEORGE F. BAKER FOUNDATION

SOLDIERS FIELD
BOSTON, MASSACHUSETTS

October 11, 1928.

Mr. Sidney P. Noe,
American Numismatic Society,
Broadway, Between 156 and 155 Streets,
New York City, N.Y.

Dear Mr. Noe:-

I wish to acknowledge the receipt of your letter of the 9th. I was at the time in receipt of one from Mr. Chapman in reference to the Syracuse coin, and advising me that he had sent this coin to your office.

This puts me in a somewhat delicate position as I know Mr. Chapman is a member of the Society and I can hardly ask you and Mr. Newell to arbitrate as to price between two members. On the other hand I would greatly appreciate Mr. Newell's opinion as to the price of such a coin. The price Mr. Chapman has placed on it is $650. I am well aware of the difficulting of comparing coins of this character yet I should greatly appreciate a sincere judgment from either you or Mr. Newell as to whether I am likely to get a better specimen for about this level of price. Mr. Raymond sent me a coin of this kind this spring priced at $700 which was worn and somewhat off center. I shall only be able to buy one of this type and very frankly I do not want to put the amount of money that this involves in this coin if I am likely to find another better one at about this price. I have studied the illustrations and the values which Hirsch put on this coin in connection with his Geneva Auction. Apparently he places a value of $500 or more on even the poorest specimens.

As I have said to you in some previous letters, having procured quite a number of the commoner coins it is extremely difficult, with my limited experience, to judge whether the high prices placed on fine specimens of the rarer types are justified.

Mr. Chapman asks me to have you forward the package and letter to me here in case I did not go to New York. May I ask you to do so and I will, of course, remit the cost of carriage.

Very truly yours,

Arthur S. Dewing.

Arthur S. Dewing.

ASD:W

HARVARD UNIVERSITY

GRADUATE SCHOOL OF BUSINESS ADMINISTRATION

GEORGE F. BAKER FOUNDATION

SOLDIERS FIELD
BOSTON, MASSACHUSETTS

October 19, 1928.

Mr. Sidney P. Noe,
American Numismatic Society,
Broadway, Between 155 and 156 St.,
New York City, N.Y.

My dear Mr. Noe:-

I certainly appreciate your letter of October 18th. You will observe that in my question I realized the delicate position I was putting you in and therefore I endeavored to put it in such a way that an unwillingness to answer it categorically would not embarrass you. I have carefully compared Mr. Chapman's coin with recent offerings in catalogues. Apparently it is the coin described in the Hirsch catalogue of the Hirsch Geneva sale of June 27-29 and described as No.346,(1928).At least if the Chapman coin is not the one described by Hirsch No. 346 it is identical with it,- identical to the smallest imperfection described in the Hirsch illustration. Hirsch describes this coin as worth between 3,000 and 5,000 Swiss francs which translated into our money would make a minimum price rather less than what Chapman is asking me for it,- $650.

3,000
2,4
120
2,120

As I recall the Society has price catalogues of all the recent sales. I do not think it would be breaking any confidence if you should advise me what this coin sold for in the Hirsch sale. Apparently, too, according to the Hirsch description the same coin appeared in two other sales. Has the Society data indicating the price for which the coin sold in these two sales?

As soon as Dr. Hirsch reaches New York I am planning to come over and see some of his coins. I thought I would put in a day with him and at the Rooms of the Society. I think it is a very excellent suggestion that you make that I hold the coin a short time in order that I may be able to compare it with any examples which Hirsch brings.

I hope I am not a nuisance; and my ignorance must plead as my only justification. I simply do not want to throw away several hundred dollars on a coin,- the only one I shall be likely to buy,- and then regret it all the rest of my coin-collecting days. Let me add that I think this coin of Chapman's is a better example than the one of Raymond's. Raymond's was considerably worn and the quadriga was not as well centered as Chapman's. Chapman's, however, is pitted a little around the face.

I remain

Very truly yours,

Arthur S. Dewing

ASD:W

18th October, 1928

Professor Arthur S. Dewing,
Harvard University

Dear Professor Dewing:

Your letter of the 11th has been answered in that the decadrachm has been mailed you and I hope by this time has been received by you. Although I did not unwrap the package, I had previously seen the decadrachm owned by Mr. Chapman. As you say, it puts us in a rather delicate position to comment upon the prices demanded by dealers who are members, even though in so doing we are also serving other members. My impression is, however, that the coin owned by Mr. Chapman is offered at a price which is the maximum of what he can hope to obtain for it. There would probably be small objection on his part to your keeping it until you have a chance to compare with it such specimens as Dr. Hirsch might bring with him. In making a purchase of an item of such moment as this, there is no need for haste and the problem becomes much simpler when it is narrowed down to concrete comparisons. I should be glad, however, if you would let me know should your decision take the form of a purchase.

Very cordially yours,

22d October, 1928

Professor A. S. Dewing,
Harvard University

Dear Professor Dewing:

Your letter of the 12th is at hand, and we are only too glad to have you write. I doubt that Mr. Chapman's coin is the one illustrated in Hirsch's Catalogue, No. 346. If it is, it is not the specimen seen by me in Mr. Chapman's possession before that sale, and my recollection of its appearance is not sufficiently strong to enable me to identify it. No. 346 in the present sale brought 2450 Swiss Francs, and this, even with the 15% commission added, would be less than the price Mr. Chapman is asking. As I recall it, the price asked less than a year ago was $600, but I may be mistaken. Naturally, I have no interest in having you buy the coin of Mr. Hirsch's rather than that of Mr. Chapman, but if No. 346 was 'bought in' by Hirsch it might be obtainable at the purchase price without commission, or slightly above it. Irrespective of this, the comparative merits of the two pieces should control your decision, and as you have already decided to postpone your decision until Dr. Hirsch comes, we can further advise you when you have the two pieces to compare one with the other.

Please do not hesitate to write further if there are other points which need clearing up.

Very truly yours,

Secretary

HARVARD UNIVERSITY

GRADUATE SCHOOL OF BUSINESS ADMINISTRATION

GEORGE F. BAKER FOUNDATION

SOLDIERS FIELD
BOSTON, MASSACHUSETTS

November 3, 1928.

Mr. [illegible],
[illegible] Society,
[illegible], Between [illegible] and [illegible] St.,
New York City, N. Y.

Dear Mr. [illegible]:-

Do you know when Mr. Hirsch of Geneva is planning to be in New York? Also do you know Mr. Hirsch's address in New York?

Very truly yours,

Arthur S. Dewing

Arthur S. Dewing.

[illegible]

6th November, 1928

Professor Arthur S. Dewing,
Harvard University,
Boston, Mass.

Dear Prof. Dewing:

Responding to yours of the 3d, I do not know when Dr. Hirsch is due to arrive. I believe he stays at the Dorset, 30 West 54th Street. We shall, however, know of his arrival pretty nearly as soon as he gets here, and I shall be glad to let you know if you care to have me do so.

Do you have a copy of the Naville Catalogue, No. XII(1926)? We have recently had submitted to us the No. 950 in that catalogue, a Kimon decadrachm of Syracuse. If you do not have the catalogue, I can send you a reproduction of the coin. It is on an unusually broad flan, and, although the die is broken the break is not obtrusive, and the beauty of the impression makes up for the break. I should like to have you see this piece before you make up your mind about purchasing a decadrachm. If you like, I can send you a cast of it.

Very cordially yours,

HARVARD UNIVERSITY

GRADUATE SCHOOL OF BUSINESS ADMINISTRATION

GEORGE F. BAKER FOUNDATION

SOLDIERS FIELD
BOSTON, MASSACHUSETTS

November 7, 1928.

Mr. Sidney P. Noe,
American Numismatic Society,
Broadway, Between 155 and 156 St.,
New York City, N.Y.

My dear Mr. Noe:-

Thank you very much for your letter of the 6th. No, I have not a copy of the Naville Catalogue No. XII,, 1926. I think I should like very much to see a copy of this deca-drachm. As I recall my conversation with Mr. Newell a Kimon decadrachm was either more or less valuable than that of one of the other artists. What is the exact situation, granting other things being equal, with reference to the different artists who cut dies for this particular coin?

I have not communicated definitely with Mr. Chapman with reference to the coin that he sent me for approval. I have examined it a half a dozen times with reference to the pictures in the Hirsch catalogue, mentioned in an earlier letter, and I am convinced that it is the identical coin. In sending me a reproduction of the Naville No. 950 coin will you kindly intimate the price at which the coin can be bought.

Arthur S. Dewing

ASD:W

8th November, 1928

Professor A. S. Dewing,
Harvard University

Dear Professor Dewing:

Responding to your letter of the 7th, I am enclosing a photographic reproduction of the Kimon decadrachm. As soon as I can make it, I will have a plaster cast sent you. The price of this piece is $1,200. It is from the same dies as one in the Morgan Collection, for which Mr. Morgan is reported to have paid $5,000. Kimon is the more desirable of these two artists, as he made fewer dies than did Euainetos. This specimen is offered to us by one of our members who is in need of ready cash, or the price would be much greater.

Very truly yours,

Secretary

HARVARD UNIVERSITY

GRADUATE SCHOOL OF BUSINESS ADMINISTRATION

GEORGE F. BAKER FOUNDATION

SOLDIERS FIELD
BOSTON, MASSACHUSETTS

November 14, 1928.

Mr. Sidney P. Noe,
American Numismatic Society,
Broadway, between 155th and 156th St.,
New York City, N.Y.

My dear Mr. Noe:-

Permit me to acknowledge your letter of November 9th. The enclosed cut, which I am returning of the Kimon decadrachm is a very beautiful coin but I am inclined to think the Chapman one is perhaps better. The female head on the Chapman coin, although not as well centered, is a clearer impression and less worn. On the other side the Chapman quadriga is clearer and less worn but the charioteer on this coin is distinctly better. At all events it doesn't strike me, and I know my judgment is not of value in the matter, that this is worth twice as much as the Chapman coin. At all events I will wait until I get the plaster cast so I can compare these two coins in detail. As I said before I probably will only buy one of these coins and I do not want to make a mistake that I will regret immediately.

I have studied some of the Kimon decadrachm and those of Euainetos in our Art Museum here and though not posing as an art critic it strikes me that the Euainetos types have quite as fine technique and show perhaps more action. So that I do not think I would be willing to pay considerably more for a coin of Kimon rather than of Euainetos.

Arthur S. Dewing

ASD:W

HARVARD UNIVERSITY

GRADUATE SCHOOL OF BUSINESS ADMINISTRATION

GEORGE F. BAKER FOUNDATION

SOLDIERS FIELD
BOSTON, MASSACHUSETTS

November 21, 1928.

Mr. Sidney P. Noe,
American Numismatic Society,
Broadway, 155th and 156th St.,
New York City, N.Y.

Dear Mr. Noe:-

Mr. Dewing is planning to come on to New York from Boston Friday night to attend an Elder auction sale Saturday afternoon. He hopes that he will be able to have the pleasure of seeing Mr. Newell at the Society's Rooms Saturday morning. He is planning to bring on his collection of coins together with the decadrachm from Mr. Chapman.

Very truly yours,

E. Whiting

Secretary to Arthur S. Dewing.

HARVARD UNIVERSITY

GRADUATE SCHOOL OF BUSINESS ADMINISTRATION

GEORGE F. BAKER FOUNDATION

SOLDIERS FIELD
BOSTON, MASSACHUSETTS

November 28, 1928.

Mr. Sidney P. Noe,
American Numismatic Society,
Broadway, 155 and 156 Streets,
New York City, N.Y.

My dear Mr. Noe:-

I wish to thank you and Mr. Newell for your kindness last Saturday in making suggestions in regard to my little collection.

The baby has grown faster than I had expected and I find that I have pretty nearly exhausted the little boxes you sent me last year. In order to keep the collection uniform I would like to continue the use of these little boxes. I am very anxious indeed to obtain some more of these boxes and wonder if you can help me get two hundred and fifty more.

I have forgotten whether these boxes were obtainable from stock from someone or whether there was something special about them. I have also forgotten the price. I would greatly appreciate hearing from you as to just what the situation in regard to these boxes is.

Thanking you for your many kindnesses,

I remain

Sincerely yours,

Arthur S. Dewing.

ASD:W

7th December, 1928

Professor Arthur S. Dewing,
Harvard University,
Cambridge, Mass.

Dear Professor Dewing:

Please pardon the delay in responding to your request regarding the cardboard coin boxes. I find that our supply of these is now exhausted, and the best I can do is to refer you to the manufacturer, Mr. T. James Clarke, Charles Street, Jamestown, N.Y. It is economical to order in quantity because, as you have seen, what seems to be a reasonable supply soon proves inadequate.

May I ask whether you would care to consider being named as a Fellow of the American Numismatic Society? You doubtless know that these are limited to 150 in number and, by a prescription of the Council, are limited to earnest numismatists. The annual dues are $15 instead of $5.00, and, although for out-of-town members the difference between the two classes consists chiefly of what honor there may be in being classed as one of our Fellows, I still hope that this may appeal to you enough to warrant my suggestion.

Very cordially yours,

Secretary

HARVARD UNIVERSITY

GRADUATE SCHOOL OF BUSINESS ADMINISTRATION

GEORGE F. BAKER FOUNDATION

SOLDIERS FIELD
BOSTON, MASSACHUSETTS

December 27, 1928.

Mr. Sidney P. Noe,
American Numismatic Society,
Broadway, Between 155 and 156 Streets,
New York City, N.Y.

Dear Mr. Noe:-

Mr. Dewing has just received a copy of the late catalogue of Turentum coins together with a sheet entitled "Estimations". The figures are, however, in francs and Mr. Dewing does not know whether these estimations are in French or Swiss francs. As the catalogue is in French he is assuming that these estimations are in French francs. He would, however, appreciate having you advise him which is correct.

He is enclosing herewith his check for $5, being $3 in payment for your publication on the Metaponta coins and $2 for the publication on the Aegina.

Very truly yours,

E. Whiting

Secretary to Arthur S. Dewing.

HARVARD UNIVERSITY

GRADUATE SCHOOL OF BUSINESS ADMINISTRATION

GEORGE F. BAKER FOUNDATION

SOLDIERS FIELD
BOSTON, MASSACHUSETTS

December 28, 1928.

Mr. Newell,
American Numismatic Society,
Broadway, Between 155 and 156 Streets,
New York City, N.Y.

Dear Mr. Newell:-

Before hurriedly leaving for New Hampshire, Mr. Dewing asked me to write you that he would be honored if the Society cared to name him as a Fellow. Mr. Dewing does not want to have it felt, however, that he presumes any great knowledge of coins, but he has, nevertheless, a very real interest. If you will indicate to us anything that he has to do in order to meet the conditions of the nomination, I am sure Mr. Dewing will be very glad to "do all things necessary".

Very truly yours,

E. Whiting

Secretary to Arthur S. Dewing.

14th January, 1929

Professor A. S. Dewing,
Harvard University,
Cambridge, Mass.

Dear Professor Dewing:

It gives me very great pleasure to inform you that at the meeting of the Council held on January 11th you were unanimously elected a Fellow of this Society.

Very truly yours,

Secretary

HARVARD UNIVERSITY

GRADUATE SCHOOL OF BUSINESS ADMINISTRATION

GEORGE F. BAKER FOUNDATION

SOLDIERS FIELD
BOSTON, MASSACHUSETTS

COPY

February 18, 1929.

Mr. Sidney P. Noe,
American Numismatic Society,
Broadway, at 156th Street,
New York City, New York.

My dear Mr. Noe:-

I have written several times to Mr. T. James Clarke in Jamestown in regard to the little boxes which I bought from you earlier in the year. As you recall, I bought two hundred and fifty of these little boxes which I thought would take care of my collection but thanks to Mr. Newell and my Numismatic friends my collection is now about three hundred and fifty specimens and I am shy of boxes. Apparently Mr. Clarke does not reply to my letters. At all events he shows no disposition to furnish me with any of the boxes. Can you make any suggestions? Unfortunately I have begun to use this size box and it would be rather upsetting to have to change to a different size box.

I cannot amuse myself further with my plaything until I get some more little boxes and like all children I am quite annoyed to be deprived of my toys.

Sincerely,

ASD:W

Arthur S. Dewing.

HARVARD UNIVERSITY

GRADUATE SCHOOL OF BUSINESS ADMINISTRATION

GEORGE F. BAKER FOUNDATION

SOLDIERS FIELD
BOSTON, MASSACHUSETTS

March 19, 1929.

Mr. Sidney P. Noe,
American Numismatic Society,
Broadway, near 156th Street,
New York City, New York.

My dear Mr. Noe:-

I wrote you a short time ago but as I have not as yet heard from you I thought perhaps my letter was lost in the mail. I am therefore sending you a carbon copy of my letter. I haven't been able to get any action from Mr. Clarke in regard to my little boxes. I am afraid I may have to change the kind of box I am using.

Very truly yours,

Arthur S. Dewing.

ASD:W

Arthur S. Dewing.

March 21, 1929

Professor Arthur S. Dewing
Graduate School of Business Administration
Harvard University
Soldiers Field
Boston, Massachusetts

Dear Professor Dewing:

Thank forgive my failure to respond to your previous letter about boxes. When it came, I thought Mr. Sewall would be in a position to help you, but he tells me he is nearly as badly off as you are.

The box we use at the Society is a black one. Would you consider using for a time boxes of another color, which you could replace when you secure a new consignment? If so, it may be that we can offer help.

Please give me the size of your boxes, I think I know what you are using, but I wish to check this impression.

Very cordially yours,

Secretary

[illegible]:[illegible]

HARVARD UNIVERSITY

GRADUATE SCHOOL OF BUSINESS ADMINISTRATION

GEORGE F. BAKER FOUNDATION

SOLDIERS FIELD
BOSTON, MASSACHUSETTS

March 22, 1929.

Mr. Sidney P. Noe,
American Numismatic Society,
Broadway, Between 155 and 156 Streets,
New York City, New York.

Dear Mr. Noe:-

Mr. Dewing wishes me to thank you for your letter of the 21st. He is planning to be in New York the last of next week and will try to see you in regard to the box situation. We have written several times to Mr. Clarke in Jamestown, New York, about these little boxes but do not get any reply.

Very truly yours,

E. Whiting

Secretary to Arthur S. Dewing.

HARVARD UNIVERSITY

GRADUATE SCHOOL OF BUSINESS ADMINISTRATION

GEORGE F. BAKER FOUNDATION

SOLDIERS FIELD
BOSTON, MASSACHUSETTS

April 15, 1929.

Mr. Sidney P. Noe,
American Numismatic Society,
Broadway, Near 156th Street,
New York City, New York.

My dear Mr. Noe:-

I am still in a quandary about my little boxes. We have written two or three times, as I have said before, to the Jamestown people but we have received no reply. I am wondering if any other member of the Society had begun to use these same little boxes and has found himself in the same predicament of not being able to get any more. If that is the case, perhaps we could combine and place an order with the Dennison Manufacturing Company of sufficient size to warrant the cost of special manufacture.

The enclosed coin, a very poor one, was bought at an auction of Elder's last autumn. I am unable to identify it although I think it is the coin of some city in Thessaly. Undoubtedly, you know the coin and if so, will you let me know the city or the page in Head where I can find it? As you see the coin is in poor condition and if you find that the coin cannot be identified readily, do not bother further.

I received an invitation to the dinner on the 25th. If I can possibly arrange to do so, I would like very much to come to New York for the occasion.

Very sincerely,

Arthur S. Dewing.

ASD:W

16th April, 1929

Professor A. S. Dewing,
Graduate School of Business Administration,
Harvard University

Dear Professor Dewing:

Yours of the 11th is at hand, and I know nothing will prevent your coming to the dinner on the 23d.

The coin which you enclosed, and which we are returning, I have marked. It is a very attractive piece. I believe you will find it listed in Head, and it is illustrated in the British Museum Catalogue for Thessaly.

Regarding the paper boxes: I have written to another manufacturer for a quotation on the box used by Mr. Newell, which is 1 1/4x1 1/8, as I think are your boxes also, and I shall let you have further word as soon as possible. In the meantime, to make doubly sure, will you kindly check this size or send us another sample of your boxes to make sure that these will be satisfactory.

Very truly yours,

Secretary

HARVARD UNIVERSITY

GRADUATE SCHOOL OF BUSINESS ADMINISTRATION

GEORGE F. BAKER FOUNDATION

SOLDIERS FIELD
BOSTON, MASSACHUSETTS

April 18, 1929.

Mr. Sidney P. Noe,
American Numismatic Society,
Broadway, Near 156th Street,
New York City, New York.

My dear Mr. Noe:- Re: Little boxes.

Thank you very much for your interest in my little boxes. Blessings on you for your trouble. But, as I said before, I cannot amuse myself further with my plaything unless I find out where I can get some more little boxes, similar to the one enclosed herewith.

You will observe that the outside dimensions are 1 1/4" by 1 3/16". If you find out that Mr. Newell uses a different size and that this different size can be obtained in quantities I could probably use the other size for other coins. I should imagine, however, that I would want a box that was square or approximately square. It seems strange that you can get a supply at one time and not at another. Certainly the man in Jamestown showed no interest in corresponding with us.

Sincerely yours,

Arthur S. Dewing

ASD:W Arthur S. Dewing.

Mr. Dewing was called in to Boston so asked me to sign this letter for him.

E.W.

27th April, 1929

Professor A. S. Dewing,
Harvard University,
Cambridge, Mass.

Dear Professor Dewing:

I am quoted a price of $[illegible].50 per thousand on paper boxes such as you desire. Please let me know if this is satisfactory. They inform me that ten days will be required for filling the order.

Very truly yours,

Secretary

HARVARD UNIVERSITY

GRADUATE SCHOOL OF BUSINESS ADMINISTRATION

GEORGE F. BAKER FOUNDATION

SOLDIERS FIELD
BOSTON, MASSACHUSETTS

April 30, 1929.

Mr. Sidney P. Noe,
American Numismatic Society,
Broadway, Near 155th Street,
New York City, New York.

Dear Mr. Noe:-

I was very pleased indeed to receive your letter of the 27th with its good news. I would like to have you order one thousand of these little boxes for me. I am sending you another sample herewith.

Very truly yours,

Arthur S. Dewing

ASD:W

Arthur S. Dewing.

1000 Dewing
1000 Merrill

1 3/16 x 1 1/4

3d May, 1929

Professor Arthur E. Kering,
Harvard University

Dear Professor Kering:

I am ordering a supply of paper boxes for our use today, and as these differ in size from your sample only in being one-sixteenth inch less in width, I am wondering whether these will not do for you, too? It is cheaper to buy these in quantities greater than 1,000. Will you let us know whether our size will do? I am enclosing a sample.

Very truly yours,

Secretary

HARVARD UNIVERSITY

GRADUATE SCHOOL OF BUSINESS ADMINISTRATION

GEORGE F. BAKER FOUNDATION

SOLDIERS FIELD
BOSTON, MASSACHUSETTS

May 3, 1929.

Mr. Sidney P. Noe,
American Numismatic Society,
Broadway, Near 155th Street,
New York City, New York.

My dear Mr. Noe:-

Thank you very much for you kind letter of the 2nd. The box in question, even though it may be one-sixteenth inch less in width, is perfectly satisfactory. I would like to have you order One Thousand of these little boxes for me.

Sincerely,

Arthur S. Dewing.

Arthur S. Dewing.

ASD:W

HARVARD UNIVERSITY

GRADUATE SCHOOL OF BUSINESS ADMINISTRATION

GEORGE F. BAKER FOUNDATION

SOLDIERS FIELD
BOSTON, MASSACHUSETTS

May 22, 1929.

Mr. Sidney P. Noe,
American Numismatic Society,
Broadway, Between 155 and 156th Streets,
New York City, New York.

Dear Mr. Noe:-

I have been wondering just what the situation is in regard to the little boxes about which you wrote me under date of April 27th and of which I asked you to order a thousand for me under date of April 30th. If my letter asking you to order one thousand of these boxes didn't reach you, I would like very much to have you put in an order for me for this number of little boxes and advise me to this effect. If you would like to have me send you a check in payment for the boxes, let me know and I will gladly send my check at once.

I am sorry to put you to so much trouble but I am anxious to get back to my plaything. Thanking you for your many courtesies, I am

Very truly yours,

Arthur S. Dewing.

ASD:W

Arthur S. Dewing.

25th May, 1929

Professor Arthur W. Dewing,
Harvard University

Dear Professor Dewing:

Yours of May 22d at hand, and the order for your boxes was placed. We have, however, had some difficulty in getting the exact size Mr. Tewell wants, and only today is the final approval being sent to them. I think they promised delivery within two weeks, but I am not confident of their living up to their promises. I shall, however, ask them to give the utmost of dispatch to this matter and hope that you may have the boxes in your hands very soon.

Very truly yours,

HARVARD UNIVERSITY

GRADUATE SCHOOL OF BUSINESS ADMINISTRATION

GEORGE F. BAKER FOUNDATION

SOLDIERS FIELD
BOSTON, MASSACHUSETTS

June 11, 1929

Mr. S. O. Noe, Secretary
American Numismatic Society
Broadway at 156th Street
New York, New York

My dear Mr. Noe:

Mr. Dewing is wondering when he can expect his little boxes. He would like to spend the early part of his vacation in arranging his collection and cannot make any progress until the little boxes come.

Very truly yours,

Clara L. Porter

Secretary to A. S. Dewing

F

14th June, 1929

Professor A. S. Dewing,
Harvard University

Dear Professor Dewing:

In response to your letter, we take pleasure in telling you that the white boxes were sent yesterday. I am enclosing a bill, which you will see is at a lower rate than that quoted you, a condition brought about by Mr. Merell's having ordered 5,000 boxes at the same time.

Very truly yours,

Secretary

HARVARD UNIVERSITY

GRADUATE SCHOOL OF BUSINESS ADMINISTRATION

GEORGE F. BAKER FOUNDATION

SOLDIERS FIELD
BOSTON, MASSACHUSETTS

June 18, 1929

Mr. S. C. Noe, Secretary
American Numismatic Society
Broadway at 156th Street
New York, New York

My dear Mr. Noe:

Mr. Dewing has received the little boxes. He is out of town at present but he will send you a check within a few days.

Very truly yours,

Clara L. Porter

Secretary to A. S. Dewing

F

HARVARD UNIVERSITY

GRADUATE SCHOOL OF BUSINESS ADMINISTRATION

GEORGE F. BAKER FOUNDATION

SOLDIERS FIELD
BOSTON, MASSACHUSETTS

August 19, 1929

Mr. Sydney P. Noe, Secretary
The American Numismatic Society
Broadway, Between 155th and 156th Streets
New York, New York

Dear Sir:

Mr. Dewing has just left for England to be gone two or three weeks. He hopes to find time to visit the British Museum Greek coin cabinet. Would you kindly send to his English address given below a brief letter stating that he is a fellow of the American Numismatic Society, particularly interested in Greek coins and would like the privilege of consulting the collection.

He may also go to Cambridge and if so he would like very much to do the same at the MacLean collection. Perhaps a single letter merely stating that he is a fellow of the society might answer in both cases.

Mr. Dewing's London address is:

Mr. Arthur S. Dewing
c/o Barclays Bank
West End Office
1 Pall Mall
London, W. C., England

Very truly yours,

Virginia Farnham

Virginia Farnham
Secretary

ASD:VF

20th August, 1929

Professor A. S. Dewing,
c/o Barclays Bank,
1, Pall Mall,
London, W.C.

Dear Professor Dewing:

It gives me pleasure to enclose herewith the two letters requested by your secretary, which, as you suggest, may make matters a little more convenient in obtaining access to the coin departments of the British Museum and at Cambridge.

May I suggest that at the British Museum the coins are not on exhibition and it is therefore advisable for you to have one or two series in view which you can ask to have shown you when you are admitted to the Coin Room. The procedure there involves bringing to a counter the coins for which you ask; they are not able to meet general requests. For example, if you were to ask for coins of Metapontum they would be glad to show them to you, or if you have a specific coin and wish to see their example nearest like it, they are very glad to aid you. This is just for your information in making an approach. Either Mr. Hill or Mr. Tolisano (who is in charge of the Greek coins) will I know show you every courtesy.

Cordially yours,

November 19th 1929

Professor A. S. Dewing
Harvard University
Cambridge, Mass.

Dear Professor Dewing:

Will you be so good as to find out whether you ever sent us the cheque for the thousand white coin boxes sent to you under date of June 14th ($6.00). My impression is that these were sent to you shortly before you left for Europe. We are not above making mistakes here however, especially in view of the difficulties incident to the addition to our Museum. I should be glad to have you check us on the matter.

Sincerely yours,

Secretary.

HARVARD UNIVERSITY

GRADUATE SCHOOL OF BUSINESS ADMINISTRATION

GEORGE F. BAKER FOUNDATION

SOLDIERS FIELD
BOSTON, MASSACHUSETTS

November 22, 1929

Mr. Sydney P. Noe, Secretary
The American Numismatic Society
Broadway, 155-156th Streets
New York, New York

Dear Mr. Noe:

Mr. Dewing feels quite certain that he did not pay you for the white coin boxes which you sent him in June. I am, therefore, enclosing his check for them.

He is very sorry that this should have slipped his mind, but he was very busy during the summer.

Very truly yours,

Virginia Farnham

Virginia Farnham
Secretary for Arthur S. Dewing

HARVARD UNIVERSITY

GRADUATE SCHOOL OF BUSINESS ADMINISTRATION

GEORGE F. BAKER FOUNDATION

SOLDIERS FIELD
BOSTON, MASSACHUSETTS

June 6, 1930

Mr. Sidney P. Noe, Secretary
American Numismatic Society
Broadway, 155-156th Streets
New York, New York

Dear Mr. Noe:

I have been endeavoring to ascertain the approximate value of the 30 litrae piece of Syracuse, time of Timoleon, bearded head of Zeus on the obverse and Pegasus on the reverse. I have not seen the coin in any auctions and do not remember having had the coin offered to me, which makes me think it is of some rarity, although the Corinthian Pegasi which is the silver coin corresponding to this gold coin are very common.

Paid for my two pieces #125 and #92 respectively

Also I should like to have ordered for our library the very elaborate research made by some German numismatist and published as the "Coinage of Syracuse". I do not think this book has been out more than a year. Can you give me the full title so that I can have it ordered?

If these two pieces of information would not cause you too much trouble I should be greatly obliged for your courtesy.

Very truly yours,

Arthur S. Dewing

ASD:VF

Arthur S. Dewing

June 9th 1930

Professor Arthur S.Dewing
Harvard University
Soldiers Field, Boston, Mass.

Dear Professor Dewing:

It was a pleasure to have your letter of June 6th. Mr. Newell was kind enough to give me the figure he had paid for two 30 litrae pieces which he owns - $125. and $92. respectively. There is one in the forthcoming Hirsch sale, as you perhaps know.

The book which you describe is apparently Boehringer's DE MUNZEN VON SYRAKUS published by DeGruyter in 1929. I am sure you will find this interesting and helpful.

With cordial regards,

Sincerely yours,

Secretary.

April 23,1931

Professor Arthur S. Dewing
Harward University
Cambridge, Mass.

Dear Professor Dewing:

Would you be interested in any of the pieces described on the accompanying list? They belong to one of our members who is desirous of cashing in on them. I shall be glad to send them to you but I refrain from doing so until I have submitted this proposal to you. If you are not at all interested I shall be glad to have aprompt response in order that they may be offered to another individual who might consider the last two.

Sincerely yours,

Secretary.